



# STEAMFITTER



## Congratulations 2010 Apprenticeship Graduates!



The 47<sup>th</sup> group of graduating apprentices was honored at a Commencement Ceremony on June 17<sup>th</sup>, 2010 at Terrace on the Park in Flushing Meadow Park, New York. Officials from Enterprise Association Local 638 and the Mechanical Contractors Association were on hand to congratulate the new graduates.

### The 47<sup>th</sup> Group of Graduating Apprentices

Frank Acquaviva  
 Augustin Andrews  
 Herbert Barber, Jr.  
 Jack Buckley  
 Nunzio Caccavale  
 Anthony P. Campiglia II  
 Gilbert Covington  
 Eric Dishaw  
 Richard Duemig  
 Robert Gilpin, Jr.  
 Robert Giuseffi  
 Desmond Grier  
 Daniel Grindstaff  
 Andrew Halpin  
 John Hannon, Jr.  
 Kenneth Hirsch  
 James Johnson  
 Robert Johnson  
 Sean Laird

James M. Lancellotti  
 Andrew Larkin  
 Edmund Lothian  
 Sean Maguire  
 John C. March  
 John McGarity  
 John McGonigle  
 Michael Meehan  
 James Miller  
 Michael Molfetto  
 Bassial Mullings  
 Sean M. O'Connell  
 James Peacock  
 Edwin Perez  
 Nathan W. Pickering  
 Nigel Rampersad  
 Lascelles Richards, Jr.  
 David N. Roman  
 Richard Romero

Joseph Saporito  
 Joel Schedra  
 Peter Schlegel  
 John Schubert  
 Keith Semisa  
 William Shine  
 Robert Sicari  
 John J. Sliowski  
 Jason Snook  
 Joseph Solano, Jr.  
 Leroy Spence  
 Joseph A. Stasys, Jr.  
 John G. Stevens  
 Christopher Sutton  
 Daniel Thompson  
 Steven Tibaldi  
 Michael Trezza  
 Vincent L. Venne  
 Kurt Vranica

## Steam Hours Continue To Drop Off

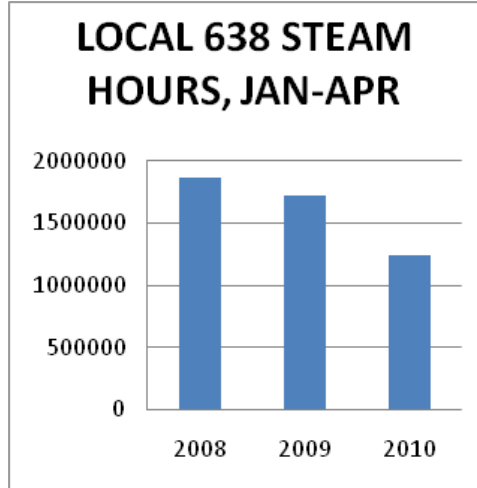
Local 638 Steam hours, as reported by the Steamfitter's Industry Fund Office, continue to fall well below their levels in 2009. Total hours for the first four months of 2010 dropped to 1,244,210 from 1,726,415 in 2009, a decrease of nearly 28%.

In comparison to the first 4 months of 2008, the decline is even more pronounced. In 2008, 1,863,572 hours were worked in the first four months, 619,362 more hours than in the first four months of 2010.

While our industry has always been a cyclical one, the current environment is quite different than it has been in the past. In addition to non-union competition, our industry is also faced with the following challenges:

- General contractors, owners and developers who only awarded contracts to union contractors and sub-contractors in the past, are now awarding projects based on price regardless of whether or not a company happens to be union.
- Non building trades unions with approved apprenticeship programs that allow them to bid on prevailing wage work.

The decrease in hours has had a significant impact on Local 638 members. Unemployment is higher than it has been in years. This significant decline in hours also makes it difficult for the pension and welfare funds, which depend on a certain level of hours to provide benefits, to maintain their benefit levels. Unless labor and management work together to increase our marketshare, there will be even less work for Local 638 Steamfitters and these essential funds will continue to struggle.



On September 27, 2010, in an effort to regain some of these lost hours, Local 638 and the Mechanical Contractors Association will be sponsoring a presentation by renowned labor speaker Mark Breslin. Mr. Breslin is noted nation-wide as the top speaker on labor-management cooperation and has spoken to more than 150,000 people across the country. Mr. Breslin's presentation "Survival of the Fittest" has been tailored especially for our industry by industry leadership and it will address specific marketshare challenges and what can be done to combat them. Breslin will also help labor and management understand that they must set common financial and operational goals, and develop cooperational strategies to achieve those goals together. This vital presentation will be held at the Hammerstein Ballroom in The Manhattan Center on September 27<sup>th</sup> at 3:30 PM. Please see the enclosed flyer for more information and to see what Local 638 Leadership has to say about Mr. Breslin and why ALL SHOULD ATTEND this important educational event.



Our next  
semi-annual  
blood drive  
will be

**Monday**

**October 18<sup>th</sup>**

**12:30- 6:00 PM**

at the

Long Island City  
Training Center

Donate for your  
chance to win a  
\$500 Gift card  
to Best Buy!



# 43<sup>rd</sup> Annual Scholarship Awards

## Congratulations to our 2010 Scholarship Recipients!!

This year's six outstanding scholarship recipients were honored at a reception on May 20<sup>th</sup> at Moran's Restaurant. The winners were commended for their academic excellence and presented with engraved silver bowls, sweatshirts from the colleges they plan to attend in the Fall, and 19-inch flat-screen LCD-TV's to furnish their dorm rooms with!

Each year the Steamfitting Industry Scholarship Program awards six merit-based scholarships in the amount of \$6,000 each to High School Seniors in order to assist them in furthering their education. To date, the Promotion Fund has awarded two hundred and fifty (250) scholarships, at a total cost of OVER ONE MILLION DOLLARS!

Winning the Steamfitting Industry Scholarship Competition is proving to be something of a family tradition for many of our recipients. Three of our 2010 winners share this honor with older siblings, continuing an academic tradition their whole families can be proud of!



*The 2010 Steamfitting Industry Scholarship Program Winners*



*Christopher Scheiner is the THIRD member of his family to earn this scholarship! He will attend Villanova University this Fall, where he plans to study Economics and Accounting.*



*Sara Shea looks forward to starting at Penn State University's School of Hospitality and Management in the Fall.*



*Sean Garvey plans to attend SUNY Cortland this Fall to study Kinesiology and Athletic Training. He is the SECOND scholarship winner in his family.*



*Molly McCann plans to study Medical and Marine biology this Fall at Providence College.*



*Casey English, who is also the THIRD member of her family to accept this award, will attend UC Berkeley this fall where she plans to study International Business.*



*Katherine Connor will be studying Business and Law this Fall when she attends Villanova University's School of Business.*



STEAMFITTER



*Return Service Requested*

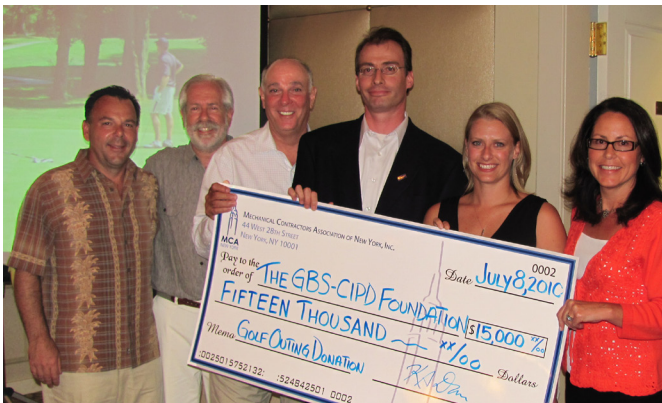
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## In Other News...

### *MCA Outing Raises \$15,000 for Charity!*

On July 8, 2010, The Steamfitting Industry Promotion Fund added to a **\$25,000** donation raised by members of the Mechanical Contractors Association of New York, Inc. to present TWO incredible **\$15,000** contributions to two very worthy charities. This year's selected charities were **The Leukemia and Lymphoma Society**, submitted by Kevin Edwards of Premier Fire Sprinkler Company, Inc.; and **The GBS-CIPD Foundation**, submitted by Reed Rickman of Crescent Contracting Corp.



*MCA Sr. Vice President Anthony Bell, Promotion Fund Trustee Reed Rickman of Crescent Contracting Corp., Steamfitting Industry Promotion Fund Chairman Sal Barbera, along with Brie Landry present a \$15,000 donation to Michael Bildner and Nancy Richter of The GBS-CIPD Foundation.*



*Golf Committee representative Jim Botto, MCA President Ken Durr, Association member Kevin Edwards of Premiere Fire Sprinkler Company, Inc. and MCA Executive VP Al Gettler, present a \$15,000 donation to Tara Spohrer and Andrina Baez of The Leukemia and Lymphoma Society.*

**Autumn - 2010**